

Job Description:

Financial Representative Interns with the Northwestern Mutual Financial Network have the same opportunities to build their careers as our Full-Time Representatives. Like Financial Representatives, interns provide expert guidance and innovative solutions for individuals and businesses in the areas of retirement planning, insurance and investment services, estate planning, business planning, education funding and employee benefits.

They strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. These interns are in business for themselves — but they're not alone.

Supported by our network of specialists, training programs and mentoring opportunities, interns have access to the resources, products and assistance they need to help their clients and build their practices.

Accolades:

The Northwestern Mutual Financial Network was named as having one of America's "**Top 10 Internships**" 12 consecutive times since 1997, according to *Vault.com* (2008). Working 15 to 20 hours per week, Financial Representative Interns are able to gain necessary skills and knowledge of the financial services industry, define their own target markets and establish client relationships.

Devotion to its policyowners and interaction with its communities has led The Northwestern Mutual Life Insurance Company through 151 years of industry success.

According to the March 7, 2008, *FORTUNE* magazine survey, Northwestern Mutual was named "**America's Most Admired**" life insurance company for 25 years and joined the "America's Most Admired" Hall of Fame.

The company has received the best possible insurance financial strength ratings from the four major ratings agencies.

- A.M. Best: A++
- Fitch Ratings: AAA
- Standard & Poor's: AAA
- Moody's Investors Service: Aaa

Northwestern Mutual has also been named one of the "**50 Best Companies to Sell For**" (No. 1 in the services companies category) in 2007 by *Selling Power* magazine (November/December 2007).

Preferred qualifications:

To be considered for the position, you should be striving towards a bachelor's degree from a four-year institution, have strong interpersonal skills, be self-motivated, entrepreneurial, and have a history of personal success.

Contact:

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